



## FAQS - SELLERS

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### **Q: Do I have to accept the highest bid?**

*A: No. Once the bidding is over, your agent requests offers from the top 3 bidders. After they compile and present them, you have the right to accept, counter or reject any of the offers. Make sure to discuss strategy with your USAHomebids Certified Agent.*

### **Q: Do I need to be represented by a real estate agent?**

*A: Yes. Selling a home is a complex transaction. Having a USAHomebids Certified Agent will help you navigate the process and get you to the finish line.*

### **Q: Is my home guaranteed to sell?**

*A: That is up to you if you decide to accept what buyers feel the home is worth.*

### **Q: How do I save on paying commission?**

*A: Buyers pay a premium - which is common for bidding platforms. The most common option on USAHomebids is for the buyer and seller to each pay half of the commission.*

### **Q: Do I need to have open houses?**

*A: Yes. We recommend a minimum of 5 open houses to draw more eyes onto your property. First weekend (Sat./Sun.), one weeknight, second weekend (Sat./Sun.).*

### **Q: Are there any special forms I will need?**

*A: No. Your USAHomebids Certified Agent will use standard real estate approved forms that they normally use.*

### **Q: Is USAHomebids the same as an Auction?**

*A: No. Auctions typically refer to distressed properties and require an auctioneer's license. USAHomebids is a bidding platform that helps to identify the market value for all types of properties.*



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### **Q: Can I set a reserve or buy it now price?**

*A: USAHomebids does not offer a reserve or buy-it-now price because that would limit the potential of your property's market value. The intention of our platform is to help you get most for your home by offering uncapped potential of your listing.*

### **Q: Why should I sell my property on USAHomebids vs. doing a traditional listing?**

*A: USAHomebids provides an accelerated pace of selling your home in typically 11 days with less disruption to your schedule. It also allows you to pay less commission premiums than a traditional listing. Through our maximum exposure techniques, you will receive multiple bids and offers on your home.*

### **Q: I have more questions, who should I contact?**

*A: Reach out to your USAHomebids Certified Agent! They are trained and ready to help answer any additional questions you may have. If you don't have one, reach out to [info@usahomebids.com](mailto:info@usahomebids.com) and we would be happy to connect you with a certified agent.*